



**TALENT  
SKILLSVARSITY**

SKILLS . EDUCATION . INNOVATION



# POST GRADUATE PROGRAM IN **BANKING & FINANCE**

**BROCHURE 2024 - 2025**

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## About Talent Skillsvarsity

At Talent Skillsvarsity, we are dedicated to molding a new generation of professionals, not only armed with knowledge but possessing a keen understanding of industry demands. Our foundation serves as a guiding light for those pursuing a comprehensive education that seamlessly connects theoretical learning with practical application.

Talent Skillsvarsity is more than just an educational institution; it is an ecosystem meticulously crafted to spark your potential and shape your future.

Our mission is straightforward yet profound: to empower individuals like you to discover, nurture, and showcase your exceptional talents and skills.

## Our Mission: Industry-Relevant Skills

We create tailored programs addressing evolving business needs. Our focus on real-world application sets us apart, ensuring our resources seamlessly integrate into the workforce. Through collaboration with businesses, we refine modules to align with current challenges, providing hands-on experiences and expertise in domains like Financial Markets, Data Science, Fintech, and Cybersecurity.

## What Makes Us Unique:

- **Tailored Learning:**  
Our flexible curriculum caters to individual strengths and passions.
- **Leave Your Mark:**  
Showcase real-world projects and industry-recognized certifications.
- **Master Your Craft:**  
Guided by industry experts, refine your skills to perfection.
- **Real-World Integration:**  
Internships, insights, and partnerships offer invaluable experiences beyond textbooks.

## The Talent Skillsvarsity Experience:

Become a trailblazer, equipped with tools and support to turn passions into potent skills. Join the revolution at Talent Skillsvarsity, where education meets empowerment, and dreams become realities.

Ready to embark on this transformative journey? Visit our website to discover how Talent Skillsvarsity shapes futures.

# Welcome to Talent Skillsvarsity

Dear Student,

Welcome to the dynamic and comprehensive program in Banking and Finance at Talent Skillsvarsity! We're delighted to embark on this educational journey with you, exploring a diverse array of topics that form the foundation of this dynamic industry.

Throughout this program, you'll delve into essential subjects such as the Introduction to Financial System, Banking, and Economics, gaining a fundamental understanding of financial accounting for banks, financial management principles, and legal aspects that govern the banking landscape. The curriculum extends to cover crucial aspects like banking operations, ethics in banking, and mathematical principles tailored for bankers.

As you progress, you'll also explore leadership development, introducing you to the exciting realm of investment banking, marketing strategies for banking services/products, and the intricacies of customer services and relationship management. The influence of Information Technology in Banking, along with insights into fixed income securities, foreign exchange markets, wealth management, and rural banking, will be pivotal in shaping your expertise.

Our commitment extends to providing you with a solid foundation in banking laws and regulations, as well as commercial laws and obligations. The program is designed to equip you with the knowledge and skills necessary for success in the ever-evolving field of Banking and Finance.

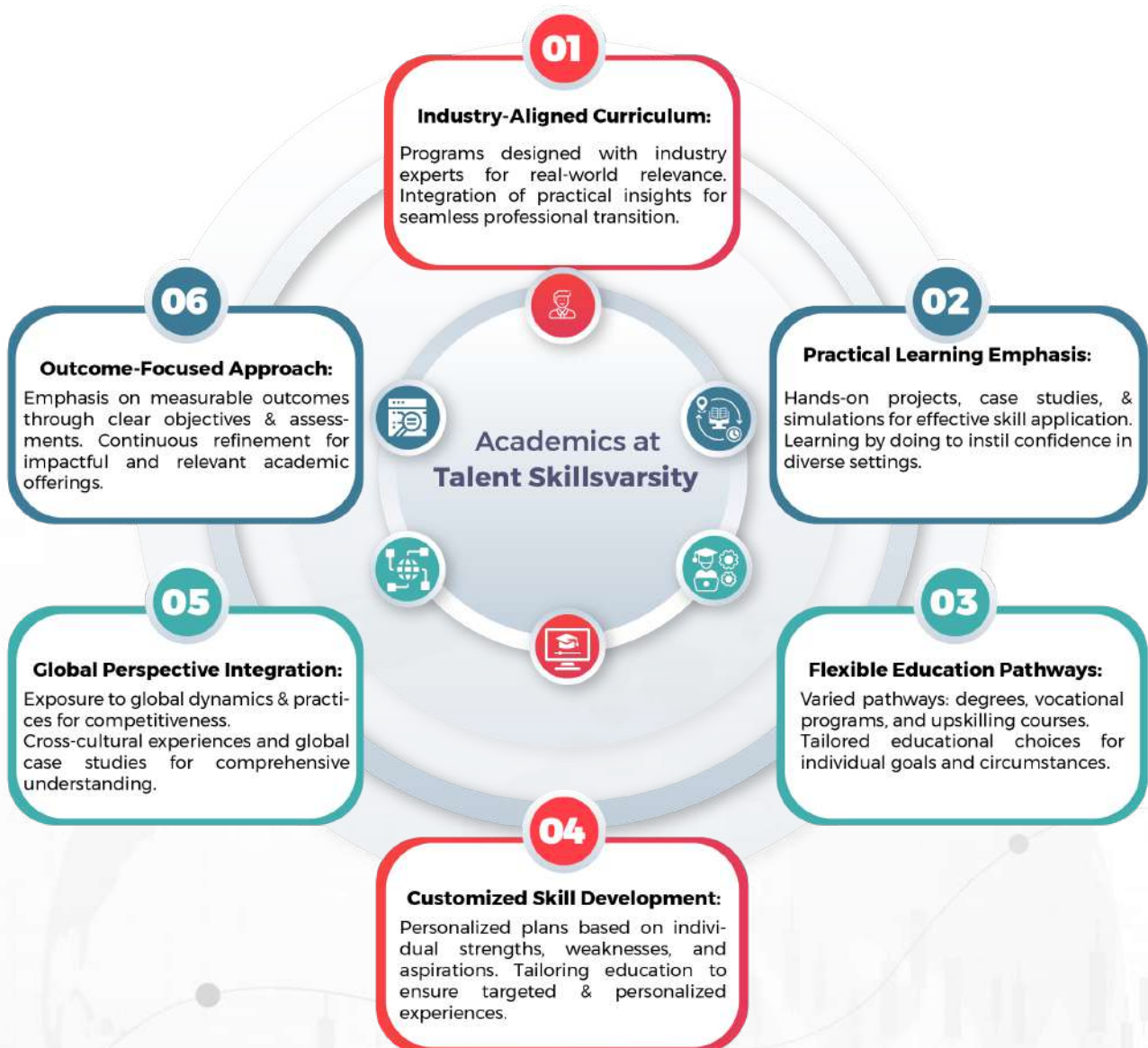
Our esteemed faculty, comprised of industry experts, is here to guide you through each facet of this comprehensive curriculum. Get ready for a stimulating journey where you'll not only gain theoretical knowledge but also practical insights that will contribute to your growth as a future leader in Banking and Finance.

Happy Learning!

**“ACHIEVING SUCCESS IN BANKING & FINANCE REQUIRES A COMMITMENT TO CONTINUOUS LEARNING. THIS INVOLVES GRASPING INTRICACIES, ADAPTING TO EVOLVING TRENDS, & MAKING INFORMED DECISIONS BASED ON KNOWLEDGE. THIS APPROACH LAYS THE FOUNDATION FOR ENDURING PROSPERITY IN THE DYNAMIC REALM OF BANKING & FINANCE.”**

# Academics at Talent Skillsvarsity

Academics at Talent Skillsvarsity stand out as a unique and transformative experience, driven by innovative methodologies and a commitment to preparing individuals for the dynamic demands of the modern world. Several key features distinguish our academic approach:



# Informal Learning

At Talent Skillsvarsity, informal learning is woven into the fabric of our educational approach, recognizing that valuable learning experiences can happen outside traditional classroom settings. Here are examples of informal learning initiatives at Talent Skillsvarsity:

## **MENTORSHIP PROGRAMS & EXPERT GUIDANCE:**

Providing experienced mentorship for practical insights and personalized advice.

## **INDUSTRY INTERACTION & NETWORKING:**

Facilitating engagement in conferences, seminars, and networking events for industry exposure and understanding.

## **COLLABORATIVE CHALLENGES & INNOVATION:**

Hosting hackathons and innovation challenges to foster teamwork, creativity, and practical skill acquisition.

## **COMMUNITY ENGAGEMENT & REAL-WORLD PROBLEM SOLVING:**

Involvement in community projects addressing real challenges, offering hands-on experience and diverse perspectives.

## **ONLINE LEARNING COMMUNITIES & PEER COLLABORATION:**

Encouraging participation in virtual spaces for peer-to-peer learning, discussions, and collaborative projects.

## **DIVERSE LEARNING OPPORTUNITIES:**

Offering skill development workshops, expert sessions, experiential learning, & self-directed initiatives beyond formal coursework for holistic education.

# Talent Skillsvarsity – The Edge

Students at Talent Skillsvarsity experience a unique and enriched learning environment that distinguishes our institution from traditional business schools. Here are some of the edges and advantages that set us apart:




## Some of our faculty

Our faculty, a blend of industry veterans and academic experts, collaborate seamlessly to create a vibrant learning environment. In a Talent Skills Varsity classroom, you're not just entering a room; you're joining a community where each faculty member plays a vital role in shaping students' future success.



**Nainesh Thakkar**


Faculty

 [LinkedIn Profile](#)



**Dr. Agnelo Menezes**


Senior Faculty

 [LinkedIn Profile](#)



**Dr. Shariq Nisar**


Senior Faculty

 [LinkedIn Profile](#)



**Pramod Khandelwal**


Senior Faculty

 [LinkedIn Profile](#)



**Bal Krishna Parab**


Senior Faculty

 [LinkedIn Profile](#)



**Karan Joshi**

Faculty

 [LinkedIn Profile](#)



**Jyoti Budhia**


Faculty

 [LinkedIn Profile](#)



**Vikram Potnis**

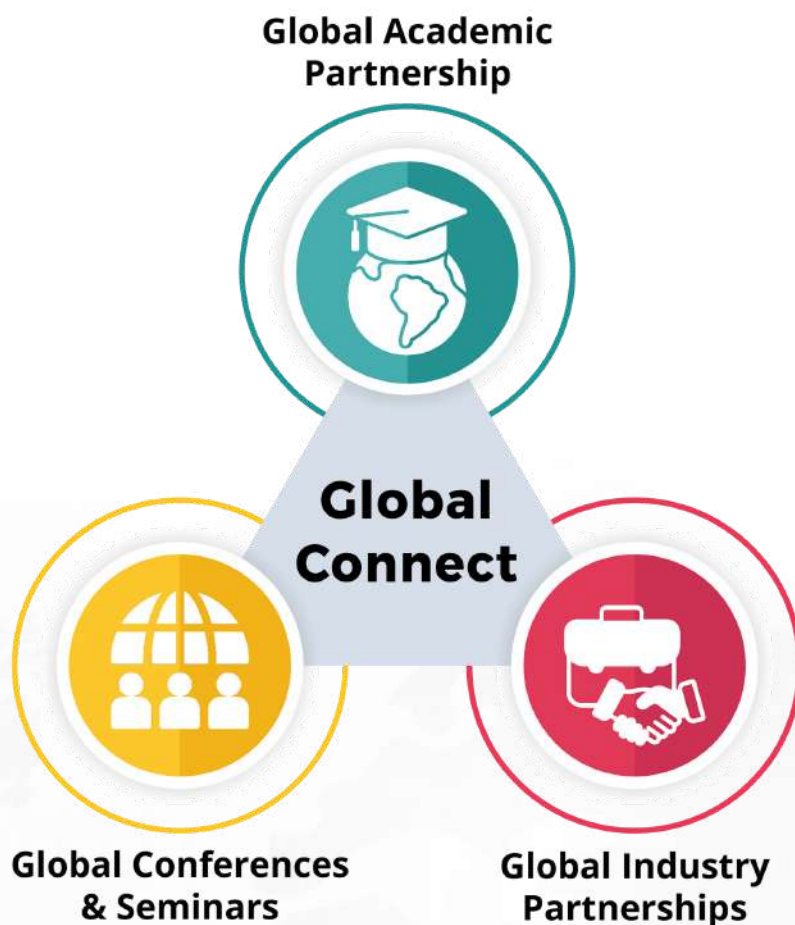
Faculty

 [LinkedIn Profile](#)



## Global Connect

Talent Skillsvarsity Education collaborates with international universities to provide students with a global perspective. We establish partnerships, bringing joint programs and diverse faculty to enrich the learning experience. Through global conferences and industry collaborations, we offer students opportunities to engage with thought leaders, industry experts, and global corporations. Our goal is to ensure students receive a world-class education, develop a global mindset, and build a network for success in the interconnected global landscape.



**Global Academic Partnerships:** Talent Skillsvarsity forms partnerships with global universities, offering students joint programs, exchanges, and collaborative research, enhancing academic diversity and enriching the learning environment through international faculty collaborations.

**Global Conferences and Seminars:** We engage with international universities to host and join global events, enabling students to interact with thought leaders and industry experts for cross-cultural dialogue and knowledge exchange.

**Global Industry Partnerships:** Talent Skillsvarsity forges international industry partnerships, providing students with opportunities to engage with global corporations and gain insights into international business practices, preparing them for careers with a global perspective.

## Future ready in the world of AI driven business

The significance of AI in today's world is undeniable. As we witness a transformation driven by artificial intelligence, the acquisition of essential skills becomes not just a choice but a key factor in unlocking productivity for an AI-driven future. The potential of generative AI to generate between \$2.6 trillion and \$4.4 trillion in value across various industries, impacting crucial areas such as Sales, Marketing, Operations, Product Development, R&D, Software Engineering, Supply Chain, Risk Management, Legal, and Finance, further underscores its importance.



Talent Skillsvarsity recognizes the profound impact of AI and has incorporated it into its courses, aiming to equip students with the knowledge needed to confidently harness the immense potential of generative AI. By doing so, the courses contribute to unlocking a staggering \$4.4 trillion in global productivity gains.

- **Master the AI Wave:** Essential AI Literacy for Leaders. Discover key strategies to unlock AI's potential and guide your organization to success in the AI-powered era.
- **Navigating AI in the Workplace:** Learn to balance the benefits of Generative AI, such as improved efficiency, with potential drawbacks like job displacement. Explore strategies for leveraging AI for growth while ensuring a seamless workforce transition.
- **Embrace the AI era:** Discover the cultural shift required to thrive in an AI-first environment. Learn to foster collaboration between humans and AI, unlocking collective intelligence for your organization's true potential.
- **AI as the Secret Weapon:** Use AI as your secret weapon to boost agility, innovation, and productivity. Learn how to harness AI for faster processes, smarter decision-making, and a culture of continuous growth. Elevate your organization to the top with the power of AI.



## AI Enhances Human Capabilities

## Advantages of PG Program in Banking & Finance

Post Graduate Program in Banking & Finance offers a comprehensive skill set crucial for success in the dynamic financial sector.

- **Operational Efficiency:** Enhances skills to efficiently execute banking & insurance functions, ensuring smooth service delivery to customers.
- **Regulatory Compliance:** Participants gain comprehensive knowledge of regulatory frameworks, including risk management & financial reporting, ensuring adherence to industry standards.
- **Decision-Making:** Analytical skills acquired enable graduates to make informed decisions, contributing to banking operational success.
- **Ethical Conduct:** Emphasis on ethical behavior cultivates trust & integrity within the industry, guiding professionals through ethical dilemmas.
- **Communication Skills:** Strong communication abilities facilitate transparent exchanges of complex financial information with stakeholders.
- **Case Study Expertise:** Exposure to diverse case studies aids in understanding & navigating real-world financial & legal challenges within the banking sector.



## Curriculum Summary - PG Program in Banking & Finance

### SEMESTER I

Introduction to Financial System
Introduction to Banking
Introduction to Economics
Financial Accounting for Banks
Financial Management Principles & Practice
Legal Aspects of Banking
Banking Operations
Ethics in Banking & Financial Institutions
Mathematics for Bankers
Leadership Development

### SEMESTER II

Introduction to Investment Banking
Marketing of Banking Services/Products
Customer Services & Relationship Management
Information Technology in Banking
Fixed Income Securities
Foreign Exchange Markets
Wealth Management
Rural Banking
Banking Laws & Regulations
Commercial Laws & Obligations

#### Terms & Conditions:

Talent Skillsvarsity reserves the right to modify the program, program details, schedule, course fees without prior intimation. The course fees once paid are non-refundable and non-transferable.

## Placement Opportunities

Banking & Finance sector will create nearly 9 lakh incremental jobs by 2026. New jobs will be a direct result of the ongoing technological advancements and expansion opportunities due increased income, and banking penetration.

### Corporate Finance Management:

- Develop financial models for analysis and valuation.
- Provide investment advice and liaise with experts and regulatory bodies.
- Generate finance from shares and loans and negotiate financial details.
- Roles: Corporate Development, Financial Planning & Analysis, Treasury.

### Banking & Financial Services:

- Retail roles involve customer advising and service setup.
- Commercial roles focus on promoting services and planning finances for businesses.
- Roles: Wealth Management, Business Banking, Investment Banking.

### International Trade Finance:

- Secure trade funding and structure trade deals.
- Prepare lending agreements and promote corporate banking services.
- Roles: Due Diligence, Transaction Advisory, Investor Relations.

### Investment Banking:

- Raise capital, manage IPOs, and facilitate mergers.
- Conduct strategic research, assess risk, and offer financial advice.
- Roles: Mergers and Acquisitions, Equity Research, Fundraising.

### Financial Risk Management (FRM):

- Identify and analyze threats to business assets and earnings.
- Perform risk assessment and compliance audits.
- Roles: Private Banking, Credit/Market Risk, Trading.



## Industry Professional Practice

The Industry Professional Practice at Talent Skillsvarsity is designed to provide students with a distinctive and immersive learning experience that goes beyond traditional classroom education. The unique features of our Industry Professional Practice contribute to the development of practical skills, industry insights, and a holistic understanding of professional environments. Here are the key features:

**Internship Opportunities:** Gain practical experience in chosen fields through internships with leading companies. Apply classroom concepts, build networks, and understand industry operations.

**Mentorship Programs:** Connect with seasoned professionals for guidance, career advice, and insights into real-world industry dynamics.

**Industry Projects:** Collaborate on real challenges, promoting teamwork, problem-solving, and innovation. Work closely with industry mentors to tackle current business issues.

**Guest Lectures and Workshops:** Engage with successful professionals for direct exposure to experiences and perspectives, complementing academic learning.

**Cross-Functional Exposure:** Explore diverse industry facets, preparing for versatile roles and understanding organizational collaborations.

**Industry Certifications and Training:** Earn recognized certifications, enhancing marketability and showcasing specific role-related skills.

**Continuous Industry Feedback:** Maintain an open channel with industry partners for ongoing curriculum alignment and student preparedness.

**Focus on Soft & Social Skills:** Develop communication, teamwork, conflict management, leadership, and adaptability alongside technical skills for holistic professional readiness.



## Program Methodology

The PG Program in Banking & Finance is a comprehensive program focused on essential areas like Financial System, Banking, Economics, financial accounting, and legal aspects. Covering banking operations, ethics, and mathematics for bankers, the course also explores leadership, investment banking, marketing, and customer relationship management. The impact of Information Technology in Banking is emphasized. Evaluation includes continuous assessment, exams, and a capstone project, while guest lectures and industry interaction enhance exposure. The program prepares students for global financial careers through a mix of textbooks, journals, online platforms, and networking.



### In Class

Experts analyze current trends , use case studies from the industry to deliver informative & insightful session to build conceptual knowledge blocks



### After Class

Learning outside the classroom helps apply the concepts learnt. More so, you master softer skills like teamwork, communication, & interpersonal skills.



### Socratic method learning

Encourages asking , probing & actively participating in the learning process by debates & discussions. Also stimulates & builds critical thinking.



### Internship

Putting theory to practice. Allows a real life experience & opportunity to learn hands on from mentors.

# Application & Admission Process

## 01

### Application

- Visit the official website of Talent Skillsvarsity.
- Complete the application form with accurate and relevant information.
- Ensure all required fields are filled correctly before submission.

## 02

### Academic Fees

- Submit necessary documents as per the institute's requirements for eligibility verification.
- Pay the eligibility verification fees, if applicable, using the designated payment methods.

Academic Semester	Total Fees
Semester 1 Fees	Rs. 1,41,000
Semester 2 Fees	Rs. 1,10,000
Total program Fees	Rs. 2,51,000

Refundable security deposit of Rs.20,000/- per student.

Note the students are required to pay exam fees as applicable for each semester

## 03

### Aptitude Test

- Candidates meeting the eligibility criteria undergo a General Aptitude Test.
- The test assesses analytical, mathematical, and reasoning abilities.
- The aim is to gauge the overall aptitude of candidates for the Post Graduate Program in Banking & Finance.

## 04

### Interview Round

- Shortlisted candidates from the aptitude test participate in a personal or virtual interview.
- The interview evaluates communication skills, problem-solving abilities, and commitment to the program.
- The interview is a crucial step in the selection process.

## 05

### Admission Confirmation

- Successful candidates receive admission confirmation.
- Details regarding course fees payment will be communicated at this stage.

## 06

### Payment of Course Fees

- Admitted candidates must pay the prescribed course fees within the stipulated time frame.
- Utilize the designated payment methods provided by the institute for fee payment.

## 07

### Admission Cancellation Procedure

- To cancel admission, submit an application for cancellation along with the original fee receipt.
- The admission cancellation process completes within one month of submitting the application.
- Original documents submitted during the admission process will be returned to the candidate post-cancellation.

## 08

### Refund Policy

- Application fees are non-refundable under any circumstances.
- Admission fees are refunded only if a student withdraws before the commencement of the course, with a deduction of 25% of the total fees.
- No fees will be refunded post-commencement of the course.
- Students failing in any semester or in graduation are not eligible for refunds.





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# Application Form

<b>Form No :</b>	<b>Date :</b>	<b>Roll No :</b>	Passport Photograph	
<b>Course :</b>	<b>Batch:</b>	<b>Start Date :</b>		
<b>How did you come to know about Talent Skillsvarsity</b>	<input type="checkbox"/> <b>Advertisement</b> <input type="checkbox"/> <b>Industry</b> <input type="checkbox"/> <b>Internet</b> <input type="checkbox"/> <b>Friend/Email/SMS</b> <input type="checkbox"/> <b>Brochure/ Pamphlet</b> <input type="checkbox"/> <b>Others, Specify</b>			
<b>Personal Information Section</b>				
Name of the student	Last Name	First Name	Middle Name	
Contact No.:	Mail id:			
Date of birth:	Gender: <input type="checkbox"/> Male <input type="checkbox"/> Female			
Citizen of:				
Name of the Parent/ Guardian	Last Name	First Name	Middle Name	
Profession				
Contact No.:	Mail id:			
Address for correspondence				
City:	District:	State :	Pin Code:	
Permanent Address				
City:	District:	State :	Pin Code:	
If Employed, Organization details				
Educational Qualification	Degree/ Specialization	College/University	Class	Year
Enclosures	SSC Mark Sheet <input type="checkbox"/>		HSC Mark Sheet <input type="checkbox"/>	
	Photo : Yes <input type="checkbox"/> No <input type="checkbox"/>		Aadhar Card <input type="checkbox"/> PAN Card <input type="checkbox"/>	
For Foreign Students Only	VISA and Police Verification Papers:			
Signature of the Candidate with Date:				
<b>For Office Use Only :</b>				
Signature of Admission Officer:				
Account Department Payment Details :	Bank Name	Cheque/ DD No.	Date	Receipt No.
Note :	Account Payee Cheque/ DD / Pay Order in favour of "Talent Skillsvarsity" Payable for the payment Admission Fees. Strictly NO CASH will be accepted.			
Signature of Accounts Department				



**For details, contact**

78229-14192

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